

	Request for Proposal	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ESKOM HOLDINGS SOC LTD
REQUEST FOR PROPOSAL (RFP)
FOR

The pre-qualification of the various suppliers for the manufacturing and supply of Cellular network modems for remote metering for Distribution on an “as and when” required basis over a period of 60 months.

Tender number	E1142DXLP
Issue date	08 April 2025
Closing date and time	09 May 2025 at 10h00 AM
Tender validity period	180 days from the closing date and time
Clarification meeting	Date: 22 April 2025 Time: 10h00 AM Tenderers interested to participate in the clarification meeting through online Microsoft teams must click on the link below: <u>Join the meeting now</u>
Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time. <i>Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time</i>	<u>https://etendering.eskom.co.za</u>

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Request for Proposal

Eskom Holdings SOC Ltd (hereinafter “Eskom”) invites you to submit a *proposal* for the **pre-qualification of the various suppliers for the manufacturing and supply of Cellular network modems for remote metering for Distribution on an “as and when” required basis.**

The procurement process shall be made up of **two stages** as follow:

STAGE 1: Involves Meeting Pre-Qualification Criteria

Which consists of the following:

- Step 1: Basic compliance.
- Step 2: Mandatory returnable (Commercial and technical).
- Step 3: Functionality (Technical) tender returnable for prequalification.
- Step 4: Assess the contractual requirements of the tender.

STAGE 2: Issuing of request for quotation (RFQ) nationally to the prequalified suppliers based on the forecasted demand of the OU/ Cluster on an “as and when” required basis.

Request for quotation (RFQ) will consist of the following:

- Step 1: Price and preference principles
- Step 2: Objective criteria as per PPPFA 2(1)(f) –(NIPP where applicable per RFQ)
- Step 3: Commercial statutory documents

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The tender documents are supplied to you on the following basis:

1. Free of charge

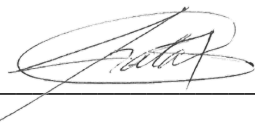
Eskom has delegated the management of this Invitation to Tender to the *Eskom Representative* whose name and contact details are set out in the Tender Data. The submission of a proposal by you in response to this Invitation to Tender will be deemed as your acceptance of the Eskom Standard Conditions of Tender which may be accessed at www.eskom.co.za.

Tender documentation can be downloaded from the following:

1. <https://tenderbulletin.eskom.co.za/>
2. www.etenders.gov.za

All queries and clarifications relating to the Invitation to Tender documents must be addressed in writing to the *Eskom Representative*. No query or clarification may be addressed to any Eskom official other than the *Eskom Representative*.

Yours faithfully



Mr Madimetja Phalane

Procurement Manager, Limlanga Cluster (Limpopo)

Date: 08/04/2025

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1.1 Annexures to the Tender

The following document listed hereunder are attached to this Request for Proposal.

Number	Description	Annexure	Attached (Y / N / N/A)
1.1.1	*Authorisation Form	Annexure A	Y
1.1.2	*Acknowledgement form	Annexure B	Y
1.1.3	*Tenderer's particulars	Annexure C	Y
1.1.4	*Integrity Declaration Form (Suppliers are required to download and read the Supplier Integrity Pact. It is accessible on the Eskom Tender Bulletin via Eskom Supplier Integrity Pact (eskom.co.za) link)	Annexure D	Y
1.1.5	*CPA Requirements for Local Goods/Services	Annexure E	Stage 2 (RFQ process) and only where applicable
1.1.6	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure F	Stage 2 (RFQ process) and only where applicable
1.1.7	SBD 6.2 Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included and then Tenderers will be required to complete and submit Annexures G1 to G4 as evidence of compliance with this requirement).	Annexure G1	N/A
	Annexure C Local Content Declaration-Summary Schedule	Annexure G2	N/A
	Annexure D Imported Content Declaration – Supporting Schedule to Annexure C	Annexure G3	N/A
	Annexure E Local Content Declaration-Supporting Schedule to Annexure C	Annexure G4	N/A
1.1.8	*SBD 1 Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure H	Y
1.1.9	*SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure I	Applicable at Stage 2 (RFQ process)
1.1.10	*SBD 4 – Bidders Disclosure	Annexure J	Y

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Number	Description	Annexure	Attached (Y / N / N/A)
1.1.11	E-tendering Training acknowledgement form	Attached Separately	Y
1.1.12	E-tendering Help Manual for supplier	Attached Separately	Y
1.1.13	Scope of Work	Included in the NEC 3 as attached separately	Y
1.1.14	NEC 3 Supply Contract	Attached Separately	Y
1.1.15	Pricing Schedule/BOQ (if not contained in Contract) PDF and excel format		Applicable at Stage 2 (RFQ process)
1.1.16	Non-Disclosure agreement (NDA)	Attached Separately	Y
1.1.17	Eskom Standard conditions of tendering Rev.12	Attached Separately	Y
1.1.18	Template for a Typical Contract Quality Plan (CQP)	Attached Separately	Y
1.1.19	(Form A) Tender & Contract Quality requirements	Attached Separately	Y
1.1.20	Quality Control Plan / Inspection and Test Plan (QCP/ITP)	Attached Separately	Y
1.1.21	Supplier Quality Management: Specification (QM 58)	Attached Separately	Y
1.1.22	The following technical documents are applicable for this tender: <ul style="list-style-type: none"> • 240-61266818- Specification for Cellular Network Modems for Remote Metering • 240-125477832- Technical Evaluation Criteria for Cellular Network Metering Modems 	Attached Separately	Y
1.1.23	Annexure G - Tax Compliance Questionnaire for Foreign Suppliers	Attached Separately	Y
1.1.24	List of pre-vetted guarantors as of 30 September 2024	Attached Separately	Y
1.1.25	SDL&I Strategy Setting Template for Bidders	Attached Separately	Y

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1.2. Tender Data

The Tender Data makes several references to the **Eskom Standard Conditions of Tender** and in those instances, the clause numbers are referenced hereunder. If the **Eskom Standard Conditions of Tender** are not attached to the **Request for Proposal**, then tenderers are required to download this from www.eskom.co.za. The “**Tender Data**” as detailed herein shall take precedence over the **Standard Conditions of Tender** in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	<p>The <i>Employer</i> is Eskom Holdings SOC Ltd</p> <p>The Eskom <i>Representative</i> is: Name: Motsatsi Magwele Tel: +27 15 230 1729 E-mail: Magwelme@eskom.co.za</p>
1.3 Tender documents	<p>RFP number is: E1142DXLP</p> <p>See the content list above for the tender documents.</p>
1.4 Type of Invitation to Tender/ RFP	<p>This RFP is:</p> <ol style="list-style-type: none"> 1. An open Invitation to Tender
1.6 Eskom's right to accept or reject any tender	<p>The tender shall be for the [<i>whole /part</i>] of the contract.</p> <p>Suppliers may tender for any single item or multiple items</p>
2.1 Eligibility	<p>Tenderers (whether a single company or an incorporated or unincorporated joint venture or consortium) must meet the eligibility criteria stated in the Tender Data. The tenderer, or any of its principals, must not be under any restriction to do business with Eskom or State-Owned Companies.</p> <p><u>Tenderers are ineligible to submit a tender if:</u></p> <ol style="list-style-type: none"> 1. Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be found to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services. 2. Tenderers submit more than one [tender/proposal] either individually or as a partner in a joint venture (JV) or consortium, except on an E-Tendering system where there is a limit size (900MB) for submission and the tenderers may submit more than one submission with the same tender number.

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Clause Number from Standard Conditions of Tender	Tender Data
	<p>3. Tenders submitted by a joint venture or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms.</p> <p>4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Prima facie evidence that a tenderer has a conflict of interest with one or more parties in this [tendering/RFP] process is:</p> <p>(a) they have a controlling partner or majority shareholder in common; or</p> <p>(b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another tenderer, or to influence the decisions of the Employer regarding this bidding process;</p> <p>5. Tenders signed by non-authorised persons.</p> <p>6. Any tenderer that is restricted by National Treasury.</p> <p>7. Any tenderer on the Tender Defaulters list.</p> <p>8. A tenderer that sub-contracts 100% of the Scope of Work</p> <p>Eskom will disqualify tenderers that are found not to have met the eligibility criteria.</p>
2.2 - 2.5 Tender Closing	<p>The deadline for RFP submission is:</p> <p>Date: 09 May 2025</p> <p>Time: 10h00am</p> <p>Late Tenders will not be accepted.</p> <p>Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page.</p>
2.7-.2.11 Submitting a tender	<p>For Electronic Tender Submissions</p> <p>The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.</p> <p>All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format</p> <p>No Zip/condense files can be uploaded</p> <p>No hard copy will be accepted</p>

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Clause Number from Standard Conditions of Tender	Tender Data
	<p>If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.</p> <p>Please ensure that the submission status is indicated as complete.</p> <p>Supplier Help Manual guide and video can be found on Eskom E-Tendering page</p>
2.12 Tender Validity Period	The tender validity period is 180 days .
2.15 Clarification meeting	<p>A non-compulsory clarification meeting with representatives of Eskom will take place as follows: Date: 22 April 2025 Time: 10h00 AM Tenderers interested to participate in the clarification meeting through online Microsoft teams must click on the link below: <u>Join the meeting now</u></p> <p>Tenderers must confirm their intention to attend with the Eskom Representative, stating the name, position and contact details of each proposed attendee.</p>
2.16 Seeking clarification	The tenderer will notify Eskom of any clarifications required before the closing time for clarification queries, which is [5] working days before the deadline for tender submission.
2.22 Alternative tenders	Alternative tenders are not allowed .
2.33 Cataloguing	The successful tenderer may be required to provide the cataloguing information per item after contract award and will need to ensure that all materials delivered to Eskom are labelled in line with Eskom's labelling specifications as may be stipulated by Eskom. Where cataloguing is a requirement, the Pricing Schedule must also include a line item for cataloguing, which tenderers are required to quote for. Eskom will pay for the cataloguing.
2.34 Provision of Security for Performance	<p>The following forms of security are required for this tender:</p> <ol style="list-style-type: none"> 1. X4 - Parent company guarantee (If applicable). 2. X13 - Performance bond (If applicable). <p>Note: X4 and or X13 will only be applicable should Financial Analysis report recommends that the parent company guarantee and or performance bond be obtained.</p>

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	<p>If the provision of security for performance in the form of a performance bond or a demand guarantee is a requirement, the tenderer must select a minimum of two (2) financial institutions that it is likely to approach from the list provided of Eskom-approved financial institutions.</p> <p>Refer to the List of pre-vetted guarantors as of 30 September 2024 attached separately.</p>
3.4 Tender Opening	For E-tendering. There will be no public opening of tenders. Tenders will be downloaded electronically.
3.5 Tender Prices	Prices will not be read out .
3.9 Basic Compliance	<p>Step 1: Basic compliance with this Invitation to Tender requires a tenderer to meet all the following requirements:</p> <p>Basic compliance for this invitation to RFP are:</p> <ol style="list-style-type: none"> 1. Meet the eligibility criteria for a tenderer 2. For Electronic Tender Submissions: <ul style="list-style-type: none"> - The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be uploaded under the folder Technical, Commercial, Financial, and other. - All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format. - No Zip/condense files can be uploaded. - No hard copy will be accepted. 3. Submission of the mandatory commercial tender returnables as at stipulated deadlines. <p>For E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.</p>
3.10 Mandatory tender returnables	<p>Step 2: Mandatory Requirements</p> <p>A tenderer that does not submit mandatory documents by or the complete information required in mandatory documents by the deadlines as stipulated in the Tender Returnable section of the respective RFP will be deemed non-responsive.</p>

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	<p>2.1 Commercial Mandatory</p> <p>Refer to item 1.2 on page 30-37 for more details regarding the commercial mandatory returnable to be submitted for this tender.</p> <p>2.2 Technical Mandatory Requirements (Phase 1 technical requirements), Disqualifiable</p> <p>The following Technical mandatory returnables must be submitted at tender closing. Failure to do so will result in the tenderer not being evaluated further.</p> <p>Phase 1- Technical mandatory requirements.</p> <p>Each supplier / manufacturer shall pass the mandatory requirements evaluation. Suppliers / manufacturers not meeting any of the mandatory requirement’s evaluation shall be excluded from further evaluation</p> <table><tr><th>#</th><th>Mandatory Requirements</th><th>Evidence Required</th></tr><tr><td>1</td><td>Completed Excel Files – A&B Technical Schedules</td><td>Completed Excel Sheet submitted</td></tr><tr><td>2</td><td>Detailed manuals</td><td>Submitted modem manuals</td></tr><tr><td>3</td><td>ICASA approval Certificate</td><td>Submitted ICASA Certificate</td></tr></table> <p>A tenderer that does not meet the mandatory requirements (commercial and technical) as stipulated above by the required deadlines; will be deemed non- responsive.</p> <p>Only tenders that meet ALL the above mandatory requirements will proceed to the functional evaluation.</p>	#	Mandatory Requirements	Evidence Required	1	Completed Excel Files – A&B Technical Schedules	Completed Excel Sheet submitted	2	Detailed manuals	Submitted modem manuals	3	ICASA approval Certificate	Submitted ICASA Certificate
#	Mandatory Requirements	Evidence Required											
1	Completed Excel Files – A&B Technical Schedules	Completed Excel Sheet submitted											
2	Detailed manuals	Submitted modem manuals											
3	ICASA approval Certificate	Submitted ICASA Certificate											
3.13 Functionality requirements	<p>Step 3: Functionality requirements are applicable and it consist of phase 2 (desktop threshold evaluations) and phase 3 (modem and software evaluation will be conducted during demonstration sessions).</p> <p>Phase 2- technical: Functionality Product A&B Schedules, Risk and Support Evaluation</p>												

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	<p>Suppliers / manufacturers shall be evaluated on the tender returnables (Technical schedules and Risk and Support). Suppliers / manufacturers which have passed Phase 1 of the evaluation process will be required to provide two samples of all modems offered and its associated cables, antennas and software which will be evaluated during Phase 3. The two modem samples, cables, antenna's and software can be submitted on the day of the demonstrations.</p> <p>In addition, the suppliers / manufacturers that have passed phase 2 will be requested about two weeks prior to the start of the demonstration phase to provide the SIM card details of the specific Chip SIMs of the two sampled modems. This will be needed for Eskom to timeously provision the SIM cards on the Eskom private APN's.</p> <p>The overall technical scoring shall be made up of scoring in the various sub-categories during the different phases of the technical evaluation as follows:</p> <p>Technical scoring breakdown</p> <table border="1"> <thead> <tr> <th>Technical Criteria</th><th>Weightings</th></tr> </thead> <tbody> <tr> <td>Product A&B Schedules, Risk and Support (phase 2)</td><td>50</td></tr> <tr> <td>Modem and Software Evaluation (phase 3)</td><td>50</td></tr> <tr> <td>Total</td><td>100</td></tr> <tr> <td>Minimum threshold for qualification</td><td>80</td></tr> </tbody> </table> <p>Phase 2 shall be made up of scoring in two sub-categories and shall be adjudicated a score out of 100 as follows.</p> <p>Phase 2 scoring breakdown</p> <table border="1"> <thead> <tr> <th>Phase 2 - Technical sub-category</th><th>Weightings</th></tr> </thead> <tbody> <tr> <td>Product A&B Schedules</td><td>70</td></tr> <tr> <td>Risk and Support</td><td>30</td></tr> <tr> <td>Total</td><td>100</td></tr> <tr> <td>Minimum threshold for qualification</td><td>80</td></tr> </tbody> </table>	Technical Criteria	Weightings	Product A&B Schedules, Risk and Support (phase 2)	50	Modem and Software Evaluation (phase 3)	50	Total	100	Minimum threshold for qualification	80	Phase 2 - Technical sub-category	Weightings	Product A&B Schedules	70	Risk and Support	30	Total	100	Minimum threshold for qualification	80
Technical Criteria	Weightings																				
Product A&B Schedules, Risk and Support (phase 2)	50																				
Modem and Software Evaluation (phase 3)	50																				
Total	100																				
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Phase 2 - Technical sub-category	Weightings																				
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Total	100																				
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	<p>The detailed scoring methodologies in each sub-category are defined in the following sections:</p> <p>Phase 2- Technical Sub-Category: Technical Requirements - Product A&B Schedules.</p> <p>This section shall comprise scoring of the technical schedules.</p> <p>Different weightings (1, 5 & 10) will be assigned to each of the requirements listed under the A&B technical schedules based on the criticality. Critical items, for an example, will be assigned a weight of 10. Each item will be assigned a score by the Eskom evaluation team based upon the tendered response and cross-checked with the supporting documents provided.</p> <p>Scoring of items in Technical Schedules A&B</p> <table border="1"> <thead> <tr> <th>Criteria</th><th>Score</th></tr> </thead> <tbody> <tr> <td> Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant. </td><td>3</td></tr> <tr> <td> Partially compliant - (Indicated as P in A&B Schedules) Note: Responses which provided some of the required technical information but not all of the required information will be scored as partially compliant. </td><td>1</td></tr> <tr> <td> Non-compliant - (Indicated as N in A&B Schedules) Note: Responses which did not meet the technical requirements or where no information was provided will be scored as non-compliant. </td><td>0</td></tr> </tbody> </table> <p>The score for each item will be multiplied by its weighting to obtain the total score per item. All scores for the A&B Schedule will be tallied and shall be calculated based on the maximum possible score. This will be recorded as the percentage score.</p>	Criteria	Score	Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant.	3	Partially compliant - (Indicated as P in A&B Schedules) Note: Responses which provided some of the required technical information but not all of the required information will be scored as partially compliant.	1	Non-compliant - (Indicated as N in A&B Schedules) Note: Responses which did not meet the technical requirements or where no information was provided will be scored as non-compliant.	0
Criteria	Score								
Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant.	3								
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	<p>Phase 2 – Technical Sub-Category: Risk and Support</p> <p>The Eskom technical team will evaluate the risk and support capability of the supplier / product based on the Risk and Support Questionnaire as listed in the Excel file, deviation schedules and from the non-scored components in Sub-Category: Product A&B schedules. The evaluation of the risk and support of the product / supplier shall be adjudicated a score out of 100 made up of two areas as follows:</p> <p>Product Risk (60): A score derived for the product risk based on the following areas and weighted as follows:</p> <ul style="list-style-type: none"> • Installed base / time that the product has been installed (25%) • Deviations from standards (25%) • Ability to deliver (25%) • Historical performance (25%) <p>Support (40): A score derived for support based on the following areas and weighted as follows:</p> <ul style="list-style-type: none"> • Local expertise (30%) • Maintenance (30%) • Training (20%) • Spares holding (20%) <p>Phase 3 – Technical Sub-Category: Modem and Software Evaluation</p> <p>Only suppliers that meet the criteria set aside for Phase 1 and 2 will move onto Phase 3 of the technical evaluation. Suppliers / manufacturers shall be advised of their qualification for the third phase of the evaluation.</p> <p>Phase 3 shall be made up of scoring in the sub-category of modem and software evaluation and shall be adjudicated a score out of 100 with a <i>minimum threshold for qualification of 80.</i></p> <p>The modem and software evaluation will be conducted during demonstration sessions at Eskom EAL Offices. The date and venue</p>

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	<p>arrangements for the demonstrations shall be shared with suppliers that have qualified for the third phase of the evaluation.</p> <p>Suppliers shall provide two modem samples including all cabling, connectors and software, to be subjected to configuration and testing, on the day of the demonstration.</p> <p>Eskom shall provide samples of Eskom approved meters, meter configuration software, SIM cards provisioned on Eskom APN's and setup an MV90 workstation and or engineering station for testing purposes. Eskom shall also provide the list of our approved meters to the suppliers. The Chip SIM details of the sampled modems shall be requested from suppliers prior to the demonstration phase.</p> <p>The demonstrations (evaluations) shall include the following:</p> <ul style="list-style-type: none"> • The configuration of the modems • Software evaluations • Evaluating compatibility with Eskom approved meters and HES • Technical evaluation of the modem (watchdog timers, server mode, client mode, etc.) <p>Suppliers will be required to demonstrate the technical requirements or functionality of the modem as well as the functionality of the modem software to the Eskom Technical Team as per the criteria below. The scoring principles (including weightings) applied to the Technical Schedules A&B shall also apply to the modem and software evaluation as per the following table.</p> <p>Scoring of items in Modem & Software Evaluation</p> <table border="1"> <thead> <tr> <th>Criteria</th><th>Score</th></tr> </thead> <tbody> <tr> <td> Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant. </td><td>3</td></tr> </tbody> </table>	Criteria	Score	Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant.	3
Criteria	Score				
Fully compliant - (Indicated as Y in A&B Schedules) Note: Responses which provided all the required technical information will be scored as fully compliant.	3				

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	Partially compliant - (Indicated as P in A&B Schedules) Note: Responses which provided some of the required technical information but not all of the required information will be scored as partially compliant.	1	
	Non-compliant - (Indicated as N in A&B Schedules) Note: Responses which did not meet the technical requirements or where no information was provided will be scored as non-compliant.	0	
Suppliers are required to demonstrate the following: Software Evaluation <ul style="list-style-type: none"> Security features of the software Utilising the modem software for configuration of <ul style="list-style-type: none"> APN settings Serial settings Client/server mode where applicable Watchdog timers Security Settings where applicable Dual SIM functionality where applicable Utilising the modem software for querying statuses locally and remotely where applicable such as: <ul style="list-style-type: none"> Signal strength indication Modem start-up monitoring Overall modem settings Modem Technical Evaluation <ul style="list-style-type: none"> Subjecting modem to certain conditions to initiate or evaluate watchdog timers Test server mode and client mode where applicable Test compatibility with Eskom's approved meters Test compatibility with Eskom's approved HES 			

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	<ul style="list-style-type: none"> • Test Dual SIM functionality where applicable • Operating voltages and deviations • The terminal arrangements and connections • IP Ratings • Mounting arrangement • Dimensions • Communication ports <p>Please note that the Eskom Technical Team may request the supplier to demonstrate compliance to any requirement as stipulated above and or in the specification.</p> <p>Tender Returnables (Technical)</p> <p>Tenderers shall supply the following information:</p> <ol style="list-style-type: none"> 1) Completed general questionnaire as listed in the Excel files for each item 2) Completed Mandatory Requirements sheet for each item as listed in the Excel file 3) Completed A&B technical schedules for each item tendered as listed in the Excel file 4) Completed risk and support questionnaire as listed in the Excel files for each item 5) Completed deviation schedule as listed in the Excel files for each item where applicable 6) Details regarding the make and model numbers of all items offered and auxiliary components 7) Data sheets, brochures, certificates, detailed product manuals and software manuals for all components offered.

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	<p>The supplier is required to supply the following on:</p> <p>The Mandatory Requirements Sheet:</p> <ul style="list-style-type: none"> Indicate compliance under Response column by indicating Yes or No. By providing the link or reference to the evidence under the Reference/Justification column. <p>The A&B Technical schedule:</p> <ul style="list-style-type: none"> Indicate compliance under Schedule B by indicating Yes (or Y), Partial (or P) or No (or N) By elaborating under Reference/Justification why they are compliant or not. In addition the supplier should indicate the reference (specific document and clause and or sub clause). It is preferred that the supplier also add a hyperlink to the reference. By describing the deviation if any deviation to the clause exists. The supplier should add the reference to the specific clause or clauses in their supporting documents that points out the deviation. It is preferred that the supplier also add a hyperlink to the reference. <p>The Control of New Products Deviation Schedule (DS):</p> <ul style="list-style-type: none"> Suppliers shall list any deviation to the document's requirements and indicate the specific section and/or clause numbers. It will be preferred that the supplier also add a hyperlink to the specific clause. <p>The Cyber Security Standard for Operational Technology (DS):</p> <ul style="list-style-type: none"> Suppliers shall list any deviation to the document's requirements and indicate the specific section and/or clause numbers. It will be preferred that the supplier also add a hyperlink to the specific clause. <p>Please note that separate technical and deviation schedules will have to be completed and submitted for each product offered where applicable.</p>

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	<p>Tenderers who do not meet the threshold for functionality scoring will be disqualified</p> <p>To give effect to the TEAP database and to manage the market, the following clause is included as part of the technical requirements in market correspondence - “Eskom reserves the right to place the technically compliant products on the product database upon it meeting the threshold set for technical/functional evaluation”.</p> <p>To give effect to the use of the TEAP database for procurement transactions, the following clause is included as part of the technical requirements to the requests for proposals - “Eskom reserves the right not to perform a technical/functional evaluation on a product that has been added to the product database as this product has previously been found to be technically compliant.”</p>
3.15 Evaluation of Price	<p>Not applicable at this stage. Price and Preference (Evaluation of price and Specific goals) will be evaluated at stage 2 (RFQ process)</p> <p>Prices will be scored out of either [80 or 90] points.</p> <p>The preference points will be determined by the estimated value of the RFQ. Price and preference will be conducted per item /SAP number. The order(s) will be awarded to the highest ranked supplier(s) based on the highest points scored per item, in terms of the PPR 2022 unless objective criteria justify the award to another tenderer.</p>
3.18 Evaluation of Specific Goals	<p>Not applicable at this stage. Price and Preference (Evaluation of price and Specific goals) will be evaluated at stage 2 (RFQ process).</p> <p>Specific goals will be scored out of [20 or 10] points in accordance with the PPPFA.</p> <p>If a tenderer fails to submit evidence of its points claim for a Specific Goal, it will not be disqualified. However, it will be awarded 0 points for that Specific Goal.</p>

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3.19 Ranking of tenders	<p>Not applicable at this stage. The ranking will be applicable at stage 2 (RFQ process).</p> <p>That either 80/20 or 90/10 will apply should there be a degree of uncertainty on which system will apply. The lowest acceptable tender will be used to determine the applicable preference system.</p> <p>Tenderers will be ranked by applying the preferential point scoring for the [90/10 or 80/20] system. Eskom will add the score from Pricing and Specific Goals together and rank the suppliers from the highest to the lowest.</p> <p>The order(s) will be awarded to the highest ranked manufacturer(s) based on the highest points scored per item, in terms of the PPR 2022 unless objective criteria justify the award to another tenderer.</p>
3.20 Objective Criteria (if applicable)	<p>Objective criteria are (Applicable at RFQ stage and dependent on RFQ value)</p> <p>Please note that Eskom may award the contract to a tenderer other than the highest scoring if objective criteria justify the award.</p> <p>Objective criteria not applicable at this stage 1 process, it will be applicable during the stage 2 (RFQ process).</p> <p>Please note that Eskom may award the order (s) to a tenderer other than the highest scoring if objective criteria justify the award.</p> <p>1. National Industrial Participation Programme</p> <p>Eskom will implement the NIPP requirement, which determines that the contractor/supplier must contact the Department of Trade, Industry and Competition (DTIC) to arrange for support and development of local businesses. Eskom is required to inform the tenderers of this requirement. NIPP will only be applicable for contracts with an FGN component or content of USD 5 million or more.</p>

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	<p>The following narrative must be captured in all tenders that have import/foreign content equal to or in excess of USD 5 million:</p> <p>“NIPP is a programme that seeks to leverage economic benefits and support the development of South African industry by effectively utilising the instrument of government procurement. The NIPP programme is mandatory for all government and parastatal purchases or lease contracts (goods and services) with an imported content equal to or exceeding USD 5 million.</p> <p>“The programme targets South African and foreign industries, enterprises, and suppliers of goods and services to government/parastatals, where the imported content of such goods and services equals to or exceeds USD 5 million. The first customer of NIPP is the South African industry that benefits through the NIPP business plans, which, when implemented, generate new or additional business activities through one or more of the following: investment, export opportunities, job creation, increased local sales, SMME and BEE promotion, R&D, and technology transfer.</p> <p>“Companies with an NIPP obligation must sign this obligation agreement with the Department of Trade, Industry and Competition (DTIC) before the contract with Eskom Holdings SOC Ltd, as a purchasing entity, is signed. The obligation agreement governs the relationship between the DTIC and the supplier. It defines the NIPP obligation value(s), requirements to fulfil the NIPP obligation, performance milestones, performance monitoring processes, and the NIPP credit allocation criteria.</p> <p>“All tenders with an import content that is equal to or exceeds the threshold of USD 5 million compels the winning bidder to negotiate and enter into a NIPP obligation agreement with the DTIC before signing the contract with Eskom.”</p> <p>NIPP Applicability</p> <p>NIPP will be applicable at RFQ stage, where the value of the RFQ has an import content that is equal to or exceeds the threshold of USD5 million. Should this be the case, the winning bidder will be compelled to negotiate</p>

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	and enter into a NIPP obligation agreement with the DTIC before the awarding of the order by Eskom.
3.21 Reverse e-auction (if applicable)	Reverse e-auction is not applicable
Contractual Requirements	<p><u>Mandatory Contractual Requirements that must be included in all tenders is the following: -</u></p> <ul style="list-style-type: none"> • Proof of National Treasury Central Supplier Database (CSD) registration with a tax compliant status at contract award • Valid B-BBEE certificate or sworn affidavit. • Tax Clearance Certificates : <ul style="list-style-type: none"> - A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). - Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required. • Valid Letter of Good Standing with the compensation body/ FEMA (Federated employer's mutual assurance)/RMA (Rand mutual Assurance). • Proof of National Treasury Central Supplier Database (CSD) registration with a tax compliant status at contract award • Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement. • Compliance with Employment Equity Act - To the extent that the tenderer falls within the definition of a "designated Employer" as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only). <p><u>Additional Contractual Requirements that may be included if applicable:</u></p> <ul style="list-style-type: none"> • Financial Analysis. • Quality requirements. • OHS requirements are exempted where ERI is undertaking the delivery of the goods but where the supplier is delivering there are OHS requirements applicable

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	<p>Tenderer/ tenderers recommended for award, including those justified on the bases of objective criteria, must still meet Contractual requirements as set out in the enquiry. Contractual requirements exclude objective criteria and Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders.</p> <p>The tenderer will be allowed 7 working days, to resubmit the contractual requirements that were not met after the tender submission.</p> <p>Proof that the highest-ranked tenderer / preferred tenderer is able to meet the contractual requirements must be submitted before the contract may be awarded.</p> <p>If the tenderer does not meet a contractual requirement, mitigating factors, may be agreed to and be made terms and requirements of the contract. If the tenderer does not agree with the mitigating factors or if there are insufficient suitable mitigating factors or if the risk is deemed too high, the tender may be awarded to a tenderer other than the highest-ranked (the second-ranked).</p> <p>a) Financial Analysis</p> <p>The analysis of a tenderer's financial statements is not a criterion for the purposes of the scoring and awarding of points or the determination of competitive ranking, but to determine if the tenderer is financially stable enough to execute a contract / order of the magnitude to be awarded, and if not, the risk to Eskom.</p> <p>Tender returnable:</p> <ul style="list-style-type: none"> • The latest and approved Annual Financial Statements (AFS) must be submitted by the tenderer. • Where the AFS have not been audited, then a ITA34C tax submission will be required and the Public Interest Score as completed by the accountant / reviewer as required by the Companies Act, 2008. The list of mandatory documents are as follows: <ul style="list-style-type: none"> ➤ Background to the company; ➤ A signed director's report;

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	<ul style="list-style-type: none"> ➤ A signed auditor's / reviewer's / compiler's / accounting officer's report; ➤ Statement of financial position; ➤ Statement of comprehensive income; ➤ Statement of changes in equity; ➤ Statement of cash flows (if applicable); and ➤ Notes to the financial statements. <p>Financial analysis cannot be performed for entities who do not submit all required documentation.</p> <ul style="list-style-type: none"> • In the case of an unincorporated JV or a SPV, each partner in the entity must submit its AFS, which will be consolidated to determine their joint capability to execute the contract under award. • Where a new company is unable to provide audited financial statements for the last 18 months, it may, at Eskom's discretion, be permitted to provide audited financial statements for the most recent twelve-month operating period. <p>Risk mitigation factors may include:</p> <ul style="list-style-type: none"> ➤ Obtaining a performance bond from a financial institution that has been pre-approved by Eskom Treasury department; ➤ A parent Company Guarantee, provided that the parent company is financially sound enough to stand as surety for the subsidiary tendering for the contract. The parent company's latest and approved AFS must be submitted for financial analysis; ➤ A reduced contract may be recommended.


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	b) Quality requirements			
	Eskom will assess the recommended tenderer’s compliance to the quality requirements applicable to the product, the tenderer/s has to comply with the requirements prior contracts award.			
		Supplier Quality Management: List of Tender Returnables Documents	Unique Identifier	240-12248652
			Revision	7
			Effective Date	2022/01/26
			Specification	240-105658000
	Category 2 : Quality Requirements		Deliverables to be evaluated indicator = 1	
	SECTION A : Quality Management System Requirements ISO 9001 (Option 1) Valid certification of Quality Management System by an ISO accredited body			
				Apply =1
	A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant			1
	A.2 Certificate by Approved and Authorized certification authority			1
	A.3 Certification Authority has Recognized International Accreditation			1
	A.4 Validity (expiry date) of certificate			1
	Section A Score Option 1			4
	SECTION A : Quality Management System Requirements ISO 9001 (Option 2) Objective evidence of documented QMS that is not certified but complies with ISO 9001			
				Apply =1
	A.1 QMS Manual or a document that defines and describes the QMS and its scope			1
	A.2 Quality Policy Approved by top management			1
	A.3 Quality Objectives Approved by top management			1
	A.4 Control of documented information (i.e. document and record control) Clause 7.5 of ISO 9001:2015			1

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	A.5 Documented information for Control of nonconforming outputs Clause 8.7 of ISO 9001:2015	1
	A.6 Documented information for Nonconformity and Corrective action Clause 10.2 of ISO 9001:2015	1
	A.7 Documented information for Internal audit Clause 9.2 of ISO 9001:2015	
	Section A Score Option 2	7
	SECTION B : Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)	
		Apply =1
	B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)	1
	B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)	1
	B.3 Latest copy of an internal management system audit report (with Nonconformity, Correction and/ or Corrective Action Reports) - Report must include but not limited to Objective, Scope, Criteria and outcomes of the audit. (Clause 9.2 of ISO 9001:2015)	1
	B.4 Latest copy of a certification management system audit report not older than 12 months (with Nonconformity, Correction and/ or Corrective Action Reports)	1
	B.5 Records of Management Review meetings (minutes, attendance registers e.t.c)	1
	Section B Score	5
	SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698).	
	Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISO 10005)	
		Apply (Yes=1)

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	NB! Draft Contract/Project Quality Plan has important QA deliverables	1
	Section C Score	1
	SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302)	
	QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005)	
		Apply = 1
	NB! Draft/ Example of an Inspection and Test Plan (ITP) or Quality Control Plan (QCP) on similar and/ or previous work done	1
	Section D Score	1
	SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000) Customer specific requirements & other standards and required can be listed and evaluated here	
		Apply (Yes=1)
	E.1 Form A is completed and signed.	1
	E.2 Add other requirements (if applicable) as per the scope of work and/ or specification	0
	Section E Score	1
	<p>Refer to supporting documents accompanying requirements-Supplier QM specification (QM 58); templates for Sections C; D & E.</p> <ul style="list-style-type: none"> • Supplier QM specification (QM 58) • Contract Quality Plan (CQP) • Inspection and Test Plan (ITP) or Quality Control Plan (QCP) • Form A Tender contract quality requirements. <p>c) Occupational Health and Safety requirements</p> <p>Option where ERI is undertaking the delivery.</p> <ul style="list-style-type: none"> • The scope of work does not warrant normal OHS requirements a per 32-726 Eskom requirements for the commercial process due the following reason: - The product will be manufactured at the supplier site and will be transported by Rotek Industries 	

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	<p>- The conditions of the service provided are not provided at any of the Eskom premises or sites.</p> <ul style="list-style-type: none"> • However, the supplier will undergo induction and substance abuse testing when accessing Eskom premise(s). <p>It will be ensured that the appointed supplier has a valid letter of good standing for the duration of the contract and that the 37.2 Agreement is signed.</p> <p>Option where the Supplier is undertaking the delivery</p> <p>Annexure C 3: OHS Tender Evaluation Template (Low risk work)</p>

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		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data			
	<u>Ref</u>	<u>OHS Tender Returnable</u>	<u>Submission</u> <u>Y = Yes</u> <u>N= No</u>	<u>Comments</u>
	1	Annexure B Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and submitted by the tenderer?		
	2	Health and Safety, Plan (must address the project /scope of work OHS risk(s) and aligned with the scope specific health and safety specification).		
	3	Baseline SHE Risk Assessment (BRA) Identification, assessment and management of OHS risks related to the scope of work. The methodology used for the risk assessment must be provided together with the BRA		
	4	Valid Letter of Good Standing (COIDA or equivalent)		
	5	SHE policy signed by CEO/ MD- Comply to OHS Act Section 7		
				Recommended /Not Recommended
3.24 Sign form of Agreement/ Contractual Conditions	The conditions of the contract will be the NEC 3 Supply Contract with Eskom-specific conditions.			
2.28 CIDB Requirements (where applicable for Engineering and Construction Works Contracts)	CIDB Requirements are not applicable			

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Clause Number from Standard Conditions of Tender	Tender Data
2.29 Contract Skills Development Goals (CSDG) is	Not applicable
2.30 Contract Participation Goals is	Not applicable

Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary, this must be declared in its tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

“proof of B-BBEE status level of contributor” means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or**
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or**
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act**

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1.2 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

NOTE THE FOLLOWING: -

* Returnables required at Tender closing (disqualifiable): -

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing, the tenderer will be disqualified.

** Returnable required at Tender closing (non-disqualifiable): -

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not fully completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.

Returnables required at Tender Closing date and time for evaluation: -

These returnables are required to be submitted at tender closing date and time. These returnables will not be requested by the Procurement Practitioner. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Basic Compliance	Electronic copy of the tender in a PDF format. The price list needs to be submitted in PDF and a copy in excel format (The limit is 50MB per file and total submission of 900MB per submission)	√		

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Proof of Original Equipment Manufacturer (OEM)	OEM to submit the letter on their company letterhead confirming that they are the Original Equipment Manufacturer (OEM) of the product offered. If the Tenderer/Supplier is not the Original Equipment Manufacturer (OEM) of the product offered, a letter with OEM letterhead or sworn affidavit confirming partnership between the OEM and the Supplier shall be submitted with the tender.		√	
Non-Disclosure agreement (NDA)	Submit completed and signed Non-Disclosure agreement (NDA).		√	
Annexure A	Authorisation Form		√	
Annexure B	Acknowledgement Form		√	
Annexure C	Tenderers Particulars		√	
Annexure D	Integrity Pact Declaration form		√	
Annexure E	CPA for local goods/services (if applicable)	√ (RFQ stage)		
Annexure F	CPA(IG) for imported goods/services (if applicable)	√ (RFQ stage)		
Annexure G1-G4	SBD 6.2 -Declaration certificate for local production and content and Annexures G2,G3,G4 [only applicable where designated materials are included]	Not applicable		
Annexure H (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.		√ (Applicable at prequalification)	

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			stage & RFQ stage)	
# Annexure I	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations	(Applicable at RFQ stage) These returnables are required to be submitted at tender closing date and time. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.		
Annexure J	SBD 4 – Bidders Disclosure		√	
NIPP requirements (where applicable)	The winning bidder to submit the completed and signed SBD 5 form to the DTIC within one week of the completion of the evaluation process. SDL&I Strategy Setting Template for Bidders		√ (RFQ stage)	
E-tendering Training acknowledgement form			√	
Additional Documents required in the event of JV: -	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.		√	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the		√	

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	contract or this may be included as an obligation within the JV agreement.			
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.			√
# Specific Goals	A tenderer's failure to submit proof that it meets the specific goals will not result in its disqualification. The tenderer will, however, be scored zero for Specific Goals for purposes of PPPFA scoring and ranking.	(Applicable at prequalification (stage 1 before contract award) and at RFQ (stage 2 for points allocation) These returnables are required to be submitted at tender closing date and time. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.		
Tax Clearance Certificates	A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required.			√
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a "designated Employer" as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish			√

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	the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)			
NEC or other Contract	NEC 3 Supply Contract to be completed	√ (At prequalification stage)		
Pricing schedule	Stage 2 (RFQ) process: a) Price per item (SAP/Material number) b) PS5 schedule must also be completed and be returned with the RFQ For e-tendering price schedule needs to be submitted in PDF and a copy in excel format	√ (RFQ stage)		
MANDATORY CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE [applicable to all tenders]				
Mandatory Contractual Requirement	Proof of valid and current CSD Registration (CSD number/CSD Report) with a tax compliant status at contract/order award			√
ADDITIONAL CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE and as stipulated under tender Data]				
Safety	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)			√

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Quality documents as required per scope of works	List of Tender Returnable Documents Refer to page 24-26 above			✓
Safety documents as required per scope of works	List of Tender Returnable Documents Refer to page 26-28 above.			✓
Environmental documents as required per scope of works	Not applicable			N/A
Due Diligence/ financial analysis	Tender returnable: <ul style="list-style-type: none"> The latest and approved Annual Financial Statements (AFS) must be submitted by the tenderer. Where the AFS have not been audited, then a ITA34C tax submission will be required and the Public Interest Score as completed by the accountant / reviewer as required by the Companies Act, 2008. The list of mandatory documents are as follows: <ul style="list-style-type: none"> ➤ Background to the company; ➤ A signed director's report; 			✓

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	<ul style="list-style-type: none"> ➤ A signed auditor's / reviewer's / compiler's / accounting officer's report; ➤ Statement of financial position; ➤ Statement of comprehensive income; ➤ Statement of changes in equity; ➤ Statement of cash flows (if applicable); and ➤ Notes to the financial statements. <p>Financial analysis cannot be performed for entities who do not submit all required documentation.</p> <ul style="list-style-type: none"> • In the case of an unincorporated JV or a SPV, each partner in the entity must submit its AFS, which will be consolidated to determine their joint capability to execute the contract under award. • Where a new company is unable to provide audited financial statements for the last 18 months, it may, at Eskom's discretion, be permitted to provide audited 			

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	<p>financial statements for the most recent twelve-month operating period.</p> <p>Risk mitigation factors may include:</p> <ul style="list-style-type: none"> ➤ Obtaining a performance bond from a financial institution that has been pre-approved by Eskom Treasury department; ➤ A parent Company Guarantee, provided that the parent company is financially sound enough to stand as surety for the subsidiary tendering for the contract. The parent company's latest and approved AFS must be submitted for financial analysis; ➤ A reduced contract may be recommended. 			
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHINICAL CRITERIA			
Technical (required functionality scoring) for	Refer to detailed functionality evaluation criteria on page 10-18 above.	√		

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Additional SDL&I requirements applicable to the tender:

SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring, but commitments will form part of contractual obligations

Transformation – B-BBEE Improvement or Retention Plan

- Transformation remains an area of focus, where Eskom continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialization, create employment and contribute to skills development.
- Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderer/s will be allocated points in terms of a preference point system based on specific goals, Eskom also requests that tenderer/s submits their B-BBEE improvement or retention plan within 30 days of signing the contract.
- Tenderer/s are therefore requested to indicate the extent to which they will maintain (only if the respondent is a Level 1) or may improve/maintain their B-BBEE status over the contract period if their B-BBEE status is level 2 or 3. Tenderer/s with a B-BBEE status level 4 at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of B-BBEE Level 3 by the end of the first year of the contract and thereafter improve their B-BBEE status level or migrate by one level higher.
- Tenderer/s with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and thereafter improve at least one B-BBEE Level higher of each year from the second year of the contract.
- Tenderer/s are requested to submit their B-BBEE Improvement Plan as an essential document within 30 days of signing the contract.

NB: A valid B-BBEE certificate or Sworn Affidavit is a condition for contract award, if your company's annual Total Revenue is R10 Million or less you qualify as an Exempted Micro Enterprise therefore you can submit Sworn Affidavit. If your annual Total Revenue is R50 Million or less, you qualify as Qualifying Small Enterprise and must comply with all of the elements of QSE score card relevant to your sector unless an entity is at least 51% Black owned you are required to obtain a Sworn affidavit. If your Annual Total Revenue is above R50m you need to submit a Valid B-BBEE certificate.

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Local Procurement Content (Applicable at RFQ Stage)

“Local Procurement Content” refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component.

Tenderers will be required to submit their proposals in the table below.

Tenderer's Local Procurement Content %	To be completed at RFQ stage
---	-------------------------------------

Skills Development (Applicable at RFQ Stage)

Tenderers will be required to submit proposals in the table below for developing the skills of unemployed candidates in the country. The composition of the candidates shall be representative of the population demographics of South Africa.

Skill Type / Occupation	Eskom's Target	Tenderer's Proposal
Electrical Technicians	To be set at RFQ stage	To be proposed at RFQ stage
Assemblers	To be set at RFQ stage	To be proposed at RFQ stage

The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

Note: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

Job Creation

Tenderers will be required to indicate the number of jobs created and or retained as a result of being awarded an order(s).

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SDL&I Penalty and Performance Security



Eskom will apply a penalty of 2.5% of the order value for failure to meet SDL&I obligations.

For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SDL&I progress report/s from the contractor.
- Fulfilment of all SDL&I obligations by the contractor.
- Submission of an approved compliance report by SDL&I Department.

Reporting and Monitoring



- The suppliers shall submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments

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ANNEXURE A

AUTHORISATION FORM

Indicate the status of the *tenderer* by ticking the appropriate box below.

A COMPANY	B CLOSE CORPORATION	C PARTNERSHIP	D JOINT VENTURE	E SOLE PROPRIETOR	F TRUST

The *tenderer* must complete the appropriate certificate set out below for its category of organisation. If the *tenderer* is a company, close corporation, joint venture, or trust the *tenderer* must attach a certified copy the document that is proof of the contents of the certificate (resolution of the board of directors of a company, members' resolution of a close corporation, power of attorney in the case of a joint venture, or resolution of the board of trustees of a trust).

Note further that, in addition to completing the relevant certificate for category of organisation, the authorised representative of the *tenderer* is also required to complete and sign the table at the end of this Authorisation Form.

A. Certificate for company

I, _____, in my capacity as _____ of the board of directors of _____, hereby confirm that by resolution of the board taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the company, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the company. A certified copy of the resolution of the board is annexed to this Form.

Signed:	Date:
Name:	Position:

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B. Certificate for close corporation

I, _____, in my capacity as member of _____, hereby confirm that by majority vote of the members taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the close corporation, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the close corporation. A certified copy of the members' resolution is annexed to this Form.

Signed:	Date:
Name:	Position:

C. Certificate for partnership

We, the undersigned, being the **key partners** in the business trading as _____ hereby authorise Mr/Ms _____, acting in his/her capacity of _____, to submit this tender on behalf of the partnership, and to sign all documents in connection with the tender and any contract that may result from it on behalf of the partnership.

Name	Address	Signature	Date

NOTE: This certificate is required to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

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D. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms _____, an authorised signatory of _____, being the lead member in the Joint Venture, to sign all documents in connection with the tender and any contract that may result from it on behalf of all the members in the Joint Venture.

This authorisation is evidenced by the attached power of attorney signed by the legally authorised signatories of all the members in the Joint Venture.

We attach to this Form a certified copy of the Joint Venture Agreement which incorporates a statement that all members in the Joint Venture are liable jointly and severally for the execution of the contract, a term that indicates which member will be the lead member, and terms that indicate the ratios according to which work and payment will be divided amongst the members.

Name of JV member	Address	Authorised signature, name and capacity
Lead member		
Member		
Member		
Member		

NOTE: This certificate is required to be completed and signed by all members of the joint venture. Attach additional pages if more space is required.

E. Certificate for sole proprietor

I, _____, hereby confirm that I am the sole proprietor of the business trading as _____

Signed:	Date:
Name:	Position: (Sole Proprietor)

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F. Certificate for trust

I, _____, in my capacity as _____ of the board of trustees of _____, hereby confirm that by resolution of the board of trustees taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the trust and to sign all documents in connection with this tender and any contract that may result from it on behalf of the trust. A certified copy of the resolution of the board of trustees is annexed to this Form.

Signed:	Date:
Name:	Position:

NOTE: The table below must also be fully completed by all *tenderers* in addition to the certificate that was selected and completed above.

Name of tenderer:	
Full names of authorised signatory:	
Designation and capacity:	
Signature of authorised signatory	
Date of signature:	

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ANNEXURE B

ACKNOWLEDGEMENT FORM

We are in receipt of the Invitation to Tender/Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:

We confirm that the documentation received by us is: **(Indicate by ticking the box)**

Correct as stated in the Invitation to Tender / RFP Content List, and that each document is complete. ☐

Or: Incorrect or incomplete for the following reasons: ☐

Cataloguing Acknowledgement:

Please select the relevant statement by ticking the appropriate box below:

1. We agree to provide the cataloguing information as described in the Invitation to Tender ☐
2. We have already supplied Eskom with the cataloguing information pertaining to this Invitation to Tender in a previous contract/order [**insert previous contract/order number**] ☐ _____
3. We do not intend to provide the required cataloguing information for the reasons stated hereunder: ☐

4. We are a Distributor/Importer/Agent and our Principal, being the Original Equipment Manufacturer (OEM), is or is not [**delete whichever is not applicable**] in the position to supply cataloguing information for items. We attach the letter from the OEM confirming its position. ☐

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Request for Proposal No: **E1142DXLP**

Name of Tenderer: _____

Country of registration: _____

Full names of contact person: _____

Contact details:

Tel (landline):
Cell phone:
e-mail address:

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE C

TENDERER'S PARTICULARS

The tenderer must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):	
Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	

Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure certificate (for individual companies and each JV member) or trust number.	
VAT registration number (for individual companies and each JV member)	
CIDB registration number (for individual companies and each JV member), contractor grading designation (for individual companies and each JV member) and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a JV)	
Physical address (also of each member in the case of a JV)	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

Name of contractor	
CIPC Registration number or CIPC disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade specified for the sub-contractor as may be stipulated in the Tender Data	

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Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

1. If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom._____
2. If you are currently registered as a vendor on the National Treasury's Central Supplier Database (CSD), please provide your supplier registration number with Treasury_____
3. Please note that it is not mandatory for you to be registered on National Treasury's CSD at the time of responding to this tender. It is, however, a mandatory requirement that you be registered on CSD prior to award.
4. You may register online at National Treasury website on www.treasury.gov.za
5. If you are registered on SARS E-filing system, please provide your PIN number in order to verify your tax compliance status _____
6. If you are required to be tax compliant as per SBD 1 but are not registered on CSD (foreign suppliers) or have not provided your SARS E-filing PIN, please confirm that you have attached or will furnish a copy of a current valid tax compliance certificate as a tender returnable by contract award stage.

YES		NO	

7. If sub-contracting is prescribed in the Invitation to Tender , tenderers must complete 7.1 to 7.9.

7.1 Confirm if you intend sub-contracting

YES		NO	
-----	--	----	--

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7.2 What percentage will you be sub-contracting? _____%

7.3 To whom do you intend sub-contracting? _____

7.4 Is the said sub-contractor registered on CSD?

YES		NO	
-----	--	----	--

7.5 If yes to 8.4, please provide CSD number. _____

7.6 Please confirm B-BBEE level of said sub-contractor _____

7.7 Which designated group does the sub-contractor belong to: -

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).

7.8 Please confirm that you have attached your signed intention to sub-contract document.

YES		NO	
-----	--	----	--

7.9 Have you attached proof of sub-contractor's belonging to designated group?

YES		NO	
-----	--	----	--

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE D

INTEGRITY DECLARATION FORM

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

1 DECLARATION OF INTEREST

I/We understand that an employee of the State as defined in the Public Service Act of 1994 is prohibited from conducting business with any organ of state and from being a director of a public or private company that conducts business with an organ of state.

I/We understand that any natural/legal person, including any natural legal person related to an Eskom employee/director as per the definition of "related" set out hereunder, may submit a tender to Eskom. However, in order to establish whether a conflict of interest exists tenderers are required to declare such interest/relationships where: -

1. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors of Eskom.
2. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors.
3. the *legal entity including its employees/contractors/ directors / shareholders /members /partners / owners* on whose behalf the tender documents are signed, is/are in some other way related to an Eskom employee/contractor/consultant/director involved in the tender specification/ tender evaluation/tender adjudication/negotiation.
4. the tenderer/s and one or more other tenderers in this tendering/RFP process have a controlling partner in common, or have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence over the tender/proposal of another tenderer, or influence over the decisions of Eskom regarding the bidding process;

Related:

(1) When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:

- (a) an individual is related to another individual if they-
 - (i) are married, or live together in a relationship similar to a marriage; or
 - (ii) are separated by no more than two degrees of natural or adopted consanguinity or affinity;

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- (b) an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and
- (c) a juristic person is related to another juristic person if-
 - (i) either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;
 - (ii) either is a subsidiary of the other; or
 - (iii) a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below.

“related person”, when used in reference to a directors/shareholders/members/partners/owners, has the meaning set out in 3.3.16, but also includes a second company of which the directors/shareholders/members/partners/owners or a related person is also a director directors/shareholders/members/partners/owners, or a close corporation of which the director or a related person is a member.

Control:

- (2) For the purpose of subsection (1) above, a person controls a juristic person, or its business, if-
 - (a) in the case of a juristic person that is a company-
 - (i) that juristic person is a subsidiary of that first person, as determined in accordance with the Companies Act¹; or
 - (ii) that first person together with any related or inter-related person, is-
 - (aa) directly or indirectly able to exercise or control the exercise of a majority of the voting rights associated with securities of that company, whether pursuant to a shareholder agreement or otherwise; or
 - (bb) has the right to appoint or elect, or control the appointment or election of, directors of that company who control a majority of the votes at a meeting of the board;
 - (b) in the case of a juristic person that is a close corporation, that first person owns the majority of the members’ interest, or controls directly, or has the right to control, the majority of members’ votes in the close corporation;

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- (c) in the case of a juristic person that is a trust, that first person has the ability to control the majority of the votes of the trustees or to appoint the majority of the trustees, or to appoint or change the majority of the beneficiaries of the trust; or
- (d) that first person has the ability to materially influence the policy of the juristic person in a manner comparable to a person who, in ordinary commercial practice, would be able to exercise an element of control referred to in paragraph (a), (b) or (c) of subsection (2).

"To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are an employee/consultant/ contractor and/or director of a State/State owned entity.	Full Names & Capacity/Position of Eskom employee/ consultant/contractor and/or director details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the specification/ evaluation/ adjudication/ negotiation of tenders?

If any employee/director/member/shareholder/owner of the tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation to undertake remunerative work outside public sector employment and attach proof to this declaration. _____

[Yes/No]

Do the tenderer/s and any other tenderer/s in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? _____(

[Yes/No]

If Yes, attach proof. to this declaration

2 DECLARATION OF FAIR TENDERING PRACTICES

The tenderer declares that it has taken all reasonable steps to address and prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A [tender/proposal] will be disqualified if the tenderer/s, or any of its directors have:

1. abused Eskom's procurement process (e.g. bid rigging/collusion); or
2. committed fraud or any other improper conduct in relation to such procurement process.

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Please complete the declaration with an 'X' under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector. The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004) The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries convicted by a court of law (including a court outside South Africa) of fraud and/or corruption in respect of any procurement/tendering processes/procedures during the past five years?		
1.3.1	If "Yes", provide details including a case number and a copy of the judgement.		
1.4	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries prohibited from doing business with any International Financial/Lending Institution or Development/Funding Agency?		
1.5	Is there any history/record of the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries failing to meet their contractual obligation with the State or any State Owned Entity(SOC)?		
1.5.1	If "Yes", provide details		

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3. DECLARATION OF SHAREHOLDING / BENEFICIARY INFORMATION

I, the undersigned _____ [Full names and Position] _____
hereby declare that I am the duly authorised representative of _____ [Name of Tenderer].

I further declare that the following individuals and/or entities listed hereunder are Shareholders / Beneficiaries
in _____ [Name of Tenderer]:

Note that the information in the tables hereunder must be completed in full for each tenderer (including incorporated JVs). If the tenderer is an unincorporated JV, the tables must be completed for each JV member. Please add additional rows if required.

Individuals:

Full Name	Identity Number	Shareholding Percentage / Beneficiary Share

Other Entities*:

Full Legal / Trading Name	Entity Registration Number/Trust Number	Shareholding Percentage / Beneficiary Share	Full name and surname of the /shareholders/ directors/ trustees/ beneficiaries of the shareholding entity	Identification Numbers of the shareholders/directors/ trustees/beneficiaries of the shareholding entity

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I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

Joint Ventures

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purposes described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE E - THIS IS APPLICABLE DURING STAGE 2 (RFQ PROCESS)

CONTRACT PRICE ADJUSTMENT (CPA) REQUIREMENTS FOR LOCAL GOODS AND SERVICES.

The application of contract price adjustment (CPA) to tender submissions

Note: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

2. Tender Submissions

[Procurement Practitioner/QS to populate table hereunder as per scope of work for relevant Tender]

Eskom Proposed CPA breakdown for Local Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index published	Source Publisher of Index	Base Month	Base Price/Base Index Figure
A1						
A2						
A3						
	15%	Fixed portion not subject to CPA				
Total	100%					

Note: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Eskom CPA Conditions/Requirements

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal, and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted.
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the tender closes.
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the tender closes should be used as the Base Price.

Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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ANNEXURE F - THIS IS APPLICABLE DURING STAGE 2 (RFQ PROCESS)

CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

The application of contract price adjustment (CPA) to tender submissions

Note: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

2. Tender Submissions

[Procurement Practitioner/QS to populate table hereunder as per scope of work for relevant Tender]

Eskom Proposed CPA breakdown for Foreign Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index published	Source Publisher of Index	Base Month	Base Price/Base Index Figure
A1						
A2						
A3						
	15%	Fixed portion not subject to CPA				
Total	100%					

Note: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Eskom CPA Conditions/Requirements

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted.
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the tender closes
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the tender closes should be used as the Base Price.

PAYMENT OF FOREIGN COMMITMENTS

PART 1: The application of importation payment requirements to tender submissions.

Where foreign exchange is involved, Eskom will take measures to mitigate any exposure to foreign currency exposure or exchange rate risk.

Tenderers: -

- Who wish to submit tenders with pricing in foreign currency for imported goods/services must establish **prior** to tender close (via the Procurement Practitioner), that the foreign currency that is being priced in the submission, is an acceptable foreign currency to Eskom.
- Who are pricing for imported goods/services in a foreign currency or linking their pricing of goods to a foreign currency exchange rate, **must be the direct importers** of the goods/services. For payment purposes, Eskom will require proof of importation.
- Who import goods into stock, for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign exchange commitment or arrange forward cover.

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- Who have submissions where pricing for imported goods/services in a foreign currency or linked to a foreign currency exchange rate, must ensure that their pricing indicates the foreign currency and the foreign currency values.

Tenderers should note that all domestic value-added process, i.e., costs incurred in the Republic of South Africa, for example, transport costs will only be paid in Rands.

Tenderers who have submitted tenders, which have goods/services priced, are linked to a foreign currency or exchange rate, are required to select one of the payment methods indicated below for the payment relating to those imported goods/services:

Payment of Eskom's foreign commitment in foreign currency will be made either:

Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency
(Payment will be made to the party and account nominated by the supplier
In the contract, and not to any other party).

Please note that the contracting party OR Eskom SOC Limited must be the direct importer of the goods

Documentation to be submitted with payment:

- Commercial invoice (from the foreign supplier)

Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company
- Marine/ ocean bill of lading

Any one of the following documents as per the mode of transportation: -

- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt "goods despatched".
- Certificate of posting
- Courier dispatch note or air waybill.

NB: Evidencing transport of the relative goods to the Republic of South Africa

Service- related payments

Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier)

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Delete which is not applicable (Yes/No)]

OR

Payment Method 1B:

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the contracting party)

Please note:

- The contracting party must be the direct importer.
- For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice.
- The foreign currency values on both the commercial and local invoice must match. Eskom will not pay any profit in foreign currency. (Please note that the commercial invoice used in the clearance of the imported goods must be from the country of origin)
- If Payment Method 1B is the option selected for the payment for any imported goods/services, then the following documentation is to be submitted with your submission:
 - Copy of tenderers bankers' initial application to the Reserve Bank requesting approval to invoice a local entity or Eskom, and for Eskom to pay the invoiced currency into the contracting party's CFC account.
 - Copy of the response from the Reserve Bank regarding the initial application, on the Reserve Bank's letterhead
 - Copy of the latest application to the Reserve Bank to renew the approval.
 - Copy of the response from the Reserve Bank to the application to renew the approval to invoice Eskom in foreign currency.

Documents to submit with payment:

- Commercial invoice (from the foreign supplier, country of origin and used to clear the goods)
- Local invoice or Tax invoice
- Both the commercial invoice and local invoices must match

Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt

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- Certificate of posting
- Courier dispatch note or air waybill.

NB: Evidencing transport of the relative goods to the Republic of South Africa

All documents submitted to Eskom should not have any alterations.

The information on the documents should be as originally issued from the authorities, freight companies and overseas suppliers.

Service-related payments

- Should a supplier select this option, they are required to provide proof that the South African Reserve Bank has given them approval to invoice Eskom in foreign currency for services related payments and to receive foreign currency proceeds into that CFC account. The proof would consist of: -
 - A copy of a letter from the supplier's bankers to the Reserve Bank requesting authority to receive services related payments to be made into a CFC account.
 - A copy of the official response from the Reserve Bank authorising payments to be made into the supplier's CFC account. The supplier's documents to the Reserve Bank must make specific reference to Eskom.
- This approval is only valid for a period of 1 year or as per SARB approval period.

Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)
- Local Tax invoice (from the local supplier)
- Both the commercial invoice and local invoices must match

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

[Delete which is not applicable (Yes/No)]

OR

Payment Method 2:

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well

As the intended payment date, which will be as per the agreed payment terms.

Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

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Please note:

- The contracting party must be the direct importer of the goods.
- This payment option is not applicable for the payment of services
- Tenderers are required to indicate and request approval from Eskom to use Payment Method 2 **prior to tender close**. Where a tenderer has failed to obtain the required approval prior to tender close, the tenderer will have to select one of the other Payment Methods indicated in this document.
- Together with their submission, Tenderers will be required to provide Eskom with a written indemnity confirming that they will not buy and forward cover.,

Documents to submit with payment:

- Commercial invoice (from the foreign supplier)
- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note
- Postal receipt
- Certificate of posting
- Courier dispatch note or air waybill

NB: Evidencing transport of the relative goods to the Republic

- Local invoice or Tax invoice

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

[Delete which is not applicable (Yes/No)]

OR

Fixed ZAR Option (Payment Method 3)

This option is available to those tenderers who are the direct importers of the goods/services for which they have tendered, but do not find Payment Methods 1A, 1B or 2 and allows tenderers to be responsible for the foreign currency and exchange rate risk. If a tenderer selects this payment method, the process is as follows:

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- Eskom and the successful tender will engage, on a simultaneous basis, with their respective bankers and compare the exchange rate/s obtained. This is done to ensure that any exchange rate/s used is/are market related.
- Tenderers will be required to match or better the exchange rate/s obtained by Eskom. If the tenderer's exchange rate/s is/are more expensive than the exchange rate/s indicated by Eskom, the exchange rate/s to convert the foreign values into ZAR will be the Eskom exchange rate/s.
- Once the exchange rate/s has/have been agreed by both parties, Eskom will not be liable for any further exchange rate adjustments.

From a Commercial perspective, please take note of the following:

- The foreign currency and foreign currency amount/s that Eskom is/are at risk to, need/s to be indicated in the pricing schedule submitted as part of the tender. If the pricing schedule does not allow for it, the foreign currency and foreign currency amount/s must be indicated in a covering letter.
- The exchange rate to be used in the tender submission is the exchange rate sourced from the South African Reserve Bank on the date the tender is advertised/published.
- Due to the payments being made in ZAR, but based on an agreed exchange rate, the tenderer will be required to submit proof of importation at time of payment.

Delete which is not applicable (Yes/No)]

Documents to submit with payment:

- Commercial invoice (from the foreign supplier)
- Local invoice or Tax invoice

Import payments

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

Any of the following documents as per the mode of transportation: -

- Marine/ ocean bill of lading
- Airway bill / air transport document
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Documents to submit with payment:

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)
- Local Tax invoice (from the local supplier)

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in RAND's Not in Currency

[Delete which is not applicable (Yes/No)]

Please note: Eskom will require substantiating proof of importation at the time of invoicing.

Where the supplier, previously imported goods into stock for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign exchange commitment or arrange forward cover.

Take note of the following:

Service-related payment:

When specialist skills are required in South Africa, the local supplier will source the appropriate talent from their network of specialist companies overseas. The specialist is then brought into the country (South Africa) on one of two possible methodologies.

1) Secondment

In this approach, the foreign specialist retains their employment contract with their home unit (Employer overseas) but are seconded to the local company that has a contract with Eskom to work under the direction and control of the local management. Their salaries are paid to the foreign specialist by their home country and that foreign entity then invoices the local supplier (South Africa) in foreign currency for the cost relating to such employees. The invoices would typically be in Euro or GBP, this methodology is usually for short to medium term engagements.

Documents to be attached for payment:

- Commercial invoice from the specialist company
- Local invoice (South African company making use of the specialist services)
- Passport of the specialist and valid work permit
- Activity schedule signed by the contract manager.

2) Payroll Transfer

In this approach, the employee's contract with the overseas employer will be suspended and the specialist takes up a local contract with the local company. The remuneration is then **ZAR** based, the overseas employer is unable to provide the foreign invoice because the employment with the specialist is suspended this methodology is usually favoured for long term engagement. There is no foreign commitment, and the contract will be in ZAR.

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PART 2: EXCHANGE RATES

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za) Please note that the tenderer is required to submit proof of the SARB rate/s used.

Date of advertisement of tender:	
Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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ANNEXURE G1 - THIS IS NOT APPLICABLE TO THIS TENDER

SBD 6.2

DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

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ANNEXURE H

SBD 1

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	E1142DXLP	CLOSING DATE:	09 May 2025	CLOSING TIME:	10h00am
DESCRIPTION	The pre-qualification of the various suppliers for the manufacturing and supply of Cellular network modems for remote metering for Distribution on an "as and when" required basis over a period of 60 months.				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Motsatsi Magwele		CONTACT PERSON	Motsatsi Magwele	
TELEPHONE NUMBER	015 230 1729		TELEPHONE NUMBER	015 230 1729	
FACSIMILE NUMBER	Not applicable		FACSIMILE NUMBER	Not applicable	
E-MAIL ADDRESS	Magwelme@eskom.co.za		E-MAIL ADDRESS	Magwelme@eskom.co.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?				<input type="checkbox"/> YES <input type="checkbox"/> NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?				<input type="checkbox"/> YES <input type="checkbox"/> NO	

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DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? ☐ YES ☐ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA .
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

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ANNEXURE I: THIS IS APPLICABLE DURING STAGE 2 (RFQ PROCESS)

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

- a) Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that

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preference points for specific goals are not claimed.

- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right) \quad \text{or} \quad Ps = 90 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below

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as may be supported by proof/ documentation stated in the conditions of this tender:

- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	10		20	
2	9		18	
3	6		14	
4	5		12	
5	4		8	
6	3		6	
7	2		4	
8	1		2	
Non-compliant contributor	0		0	

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DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole proprietor
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Trust
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

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(e) forward the matter for criminal prosecution, if deemed necessary.

.....

SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

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ANNEXURE J

SBD 4

TENDERER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to tender / request for proposal. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, Eskom requires the tenderer to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the tender process.

2. TENDERER'S DECLARATION

- 2.1 Is the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?

[YES/NO]

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of State Institution

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2.2 Do you, or any person connected with the tenderer, have a relationship with any person who is employed by the procuring institution?

[YES/NO]

If so, furnish particulars:

.....
.....

2.3 Does the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

[YES/NO]

If so, furnish particulars:

.....
.....

3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying tender, do hereby make the following statements that I certify to be true and complete in every respect: -

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying tender will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The tenderer has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 There have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the tender, tendering with the intention not to win the tender and conditions or delivery particulars of the products or services to which this tender invitation relates.

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- 3.5 The terms of the accompanying tender have not been, and will not be, disclosed by the tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the tenderer with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the tender submitted where so required by the institution, and the tenderer was not involved in the drafting of the specifications or terms of reference for this tender.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and/or the tenderer maybe restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE TENDER OR ACT AGAINST THE TENDERER IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

Date

.....

Position

Name of bidder

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